Abstract. Erlotinib is an oral, small-molecule targeting therapy that inhibits epidermal growth factor tyrosine kinase receptors. Erlotinib has been administered for the treatment of advanced pancreatic cancer and non-small cell lung cancer. In the present trial, erlotinib was administered as second-line monotherapy in pretreated patients with advanced non-small cell lung cancer. Our objectives were to determine response, survival and toxicity. Fifty-four patients pretreated with cisplatin or its analogue-based combinations were evaluated. The disease stage of the patients was IIIB and IV. Thirty-eight patients were male, 16 were female, the median age was 65 years, and the WHO performance status was 0-2. Twenty-five cases were adenocarcinomas, 19 squamous cell carcinomas and 10 were undifferentiated. Erlotinib was administered at a dose of 150 mg daily. In case of intolerable adverse reactions, the dose was either reduced to 100 mg daily or treatment was interrupted for a maximum of two weeks. A partial response was observed in 10 (18.52%) and stable disease in 40 (74.07%) patients. The median time to disease progression was 3 months (95% CI 1.7-10.3), and the median survival was 6 months. Concerning toxicity, 53 patients (98.15%) developed a grade 1-2 skin rash, and 1 (1.85%) grade 3. Diarrhea occurred in 9 (16.67%) patients, nausea and vomiting in 4 (7.41%) and gastritis in 2 (3.70%). The majority of patients tolerated the erlotinib treatment. Of note were the 18.52% response rate and 74.07% stable disease.

Introduction

Erlotinib is an oral, small-molecule targeting therapy that inhibits the epidermal growth factor receptor (EGFR) of tyrosine kinase, blocking signal transduction pathways implicated in the proliferation and survival of cancer cells (1). EGFR is associated with cellular processes leading to tumorigenesis (2,3). Data exist concerning erlotinib administration for malignant tumors, mainly pancreatic cancer, in combination with another cytotoxic agent, as well as for non-small cell lung cancer (NSCLC) in a large number of patients as a second-line treatment (4). Erlotinib has provided a survival benefit for advanced NSCLC patients (5,6). The data reported by two Phase III studies led to US Food and Drug Administration (FDA) approval for the use of erlotinib in NSCLC patients after first-line chemotherapy failure. A survival benefit was demonstrated in patients with advanced pancreatic cancer when erlotinib was combined with gemcitabine vs. gemcitabine alone (7). A survival benefit was even shown in several subsets of NSCLC patients such as those with squamous cell carcinoma, smokers and males, where gefitinib did not appear to be active (5).

Serious adverse reactions are uncommon. The most common side effects are skin rash and serious grade 3-4 anorexia followed by fatigue, vomiting and stomatitis which were reported to be less than 1%. Grade 3-4 diarrhea was also less than 1% (6).

The present study involves erlotinib monotherapy in pretreated patients with advanced NSCLC. The primary objective was to determine the response rate and survival in pretreated patients, and the secondary objective was to determine toxicity.

Materials and methods

Patient eligibility. Eligibility for the study involved histologically or cytologically confirmed NSCLC, disease staging and a defined inoperable stage IIIB or IV. Stage IIIA was only included in case of chronic respiratory insufficiency which did not permit surgery. A requirement was that patients had to have undergone one or two lines of prior chemotherapy. Radiation therapy was not excluded as a previous treatment. Bidimensionally measurable disease criteria were: physical examination, X-rays, computed tomography (CT), World Health Organization (WHO) performance status 0-2, expected survival ≥12 weeks, adequate bone marrow reserves (leukocyte count ≥3,500 µl⁻¹, platelet count ≥100,000 µl⁻¹ and hemoglobin ≥10 g dl⁻¹), adequate renal function (serum creatinine ≤1.5 mg/ dl⁻¹ and serum transaminases ≤3 times the upper

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Key words: erlotinib, non-small cell lung cancer
normal limit or ≤5 times the upper normal limit in cases of liver metastases) and age ≥18 years. In cases of central nervous system involvement or any secondary malignancy, patients were excluded. The study was conducted with the approval of our institutional review boards, and all patients gave their written informed consent before enrollment.

**Treatment.** Erlotinib was administered at a dose of 150 mg (1 tablet) per day. In case of adverse reactions, treatment was either reduced to 100 mg or interrupted for a maximum of two weeks. Otherwise, treatment was continued until disease progression, intolerable toxicity or refusal to continue.

**Previous treatment.** Before entering the study, patients had received chemotherapy based on cisplatin (44 patients) or carboplatin (5 patients). The second agent of the combination was paclitaxel (40 patients), vinorelbine (4 patients), gemcitabine (3 patients) or etoposide (2 patients). Eleven patients underwent second-line chemotherapy 3-9 months after the end of the first-line treatment. The agents administered for the second-line chemotherapy included docetaxel, pemetrexed or etoposide. Five patients received a combination of the first two aforementioned agents and 6 received a single treatment of one of the three agents (Table I).

**Baseline and treatment assessment and evaluation.** Before enrollment, the patients underwent physical examination, tumor measurement and evaluation, WHO performance status, electrocardiogram, full blood count, renal and liver function tests and urinalysis. Staging was determined by chest and abdominal CT scans, bone scan and occasional magnetic resonance imaging. Blood counts, blood urea and serum creatinine were measured before each treatment administration and every 3 weeks thereafter. During the treatment period, radiologic tests were conducted: a chest X-ray once every 3 weeks and CT once every 2 months, or whenever there were signs of disease progression. Imaging-based evaluation was used to assess response. A complete response (CR) was defined as the disappearance of all measurable disease, confirmed at 4 weeks at the earliest. A partial response (PR) was defined as a 30% decrease, confirmed at 4 weeks at the earliest. In stable disease (SD), neither PR nor progressive disease (PD) criteria were met; PD involved a 20% increase in tumor burden but no CR, PR or SD before increased disease. Response data were based on the response evaluation criteria in solid tumors (8). A two-step deterioration in performance status, a >10% loss in pretreatment weight or increasing symptoms did not by themselves constitute progression of the disease. However, the appearance of these signs was followed by a new evaluation of the extent of the disease. Responses had to be maintained for at least 4 weeks and to be confirmed by two independent radiologists and two experienced oncologists.

**Statistical design.** This was an expected two-step Phase II study and an intent-to-treat analysis. According to the trial design, 30 patients were to be enrolled during the first part of the study and if an objective response rate of <15% was achieved, the treatment would have been abandoned; otherwise, 20 additional patients were to be enrolled. The primary objective of the study was to determine the efficacy of the regimen with respect to response and survival, and the secondary objective was to determine the toxicity. Survival was calculated from the day of enrollment until death or the end of the study. The median probability of survival was estimated by the Kaplan-Meier method; confidence intervals (CIs) for response rates were calculated using methods for the exact binomial CI.

**Results**

From April 2007 to December 2008, 54 patients with advanced or metastatic NSCLC were enrolled in the present trial. The patients were considered evaluable for response, toxicity and survival. Patient characteristics at baseline are shown in Table I. The median age was 65 years (range 37-81) and their WHO performance status was 0-2. All patients had undergone prior chemotherapy mainly based on cisplatin or a carboplatin combination. Eleven of the 54 patients had under-
gone second-line chemotherapy before entering the present trial. The first- and second-line treatment is shown in Table I. The median duration of treatment was 4 months (range 1.5-18); 40 patients (70.07%) underwent 4-18 months of treatment.

Response. Of the 54 assessable patients, an objective response rate was observed in 10 (18.52%) patients, while the median duration of response was 6 months (range 3-8). Stable disease was observed in 40 patients (74.07%) and disease progression in 4 patients (7.41%). The response data are documented in Table II.

Survival data. At the end of the study, 15 of the 54 patients were still alive (27.77%). The median follow-up was 8 months (range 3-20). The median survival time was 6 months (95% CI 1.7-10.3). Fig. 1 shows the Kaplan-Meier survival curve. The median time to tumor progression (TTP) was 3 months (95% CI 1.9-4.1). TTP is shown in Fig. 2 (Kaplan-Meier).

Toxicity. Grade 1-2 skin rash was the main adverse reaction observed in 53 of the 54 patients (98.15%). Grade 3 skin rash was observed in 2 patients (3.70%) and this proved to be intolerable. Thus, the dose of erlotinib was decreased from 150 to 100 mg. Other non-hematologic toxicities were grade 1-2 diarrhea in 9 patients (16.66%), nausea and vomiting in 4 (7.41%) and gastritis in 2 (3.70%). Hematologic toxicity (leukopenia and thrombocytopenia) was not observed in 50 of the 54 patients (92.59%).

Discussion

One of the first growth factors discovered was the epidermal growth factor (EGF) (9). It is a protein which binds to a cell surface growth factor receptor, the EGFR. In binding to the receptor, EGF either induces cell proliferation or differentiation in mammalian cells (10).

The binding of a ligand to the EGFR induces conformational changes within the receptor that increases the catalytic activity of its intrinsic tyrosine kinase, resulting in autophosphorylation which is necessary for biological activity (11,12). Protein tyrosine kinase activity plays a key role in the regulation of cell proliferation and differentiation (13). A large number of deletions of the EGFR in RNA have been observed in a number of neoplasias such as glioblastoma in non-small cell lung carcinomas, breast cancer, pediatric gliomas, medulloblastomas and ovarian carcinomas (13). Overexpression of mRNA and/or the protein encoded by the EGFR gene has been observed in many types of human malignancies (14), including breast (15), gastric, colorectal (16) and bladder cancer (17). In NSCLC, EGFR expression at percentages varying from 30 to 70% has been reported (18,19). Erlotinib is an anti-EGFR targeting agent; studies have already been performed and reports concerning its value have been documented (20,21). However, despite the fact that targeting therapy has been administered in a considerable number of clinical trials over the recent years, there are many unanswered questions related to the failure to achieve the expected success and to explain certain adverse reactions or complications. Tumors are likely to express variable but excessive numbers of HER1/EGFRs. Unless all receptors are effectively inhibited from initiating signaling, there is likely to be sufficient residual tumorigenic activity to maintain disease (22). Evidence, although unconfirmed, suggests that cancer types become dependent on one or more specific elements of the cell signaling circuit, requiring their continued presence in order to remain malignant (23).

The results of the present trial showed that the response rate is higher than that of the 8.5 and 9.5% reported in previous studies (5,6). Of note is the high disease stability (74.07%) and the median TTP of 4 months. Three other studies reported a) a response rate of 13%, a SD rate of 54% and a progression-free survival (PFS) of 9.7 weeks in 3,338 patients (24); b) PR 9%, SD 67% and PFS 12.3 weeks in 4,002 patients (25); and c) PR 12%, SD 56% and PFS 14.3 weeks in 6,809 patients (26).

Erlotinib may be an eligible second-line treatment for NSCLC patients. The majority of patients tolerate the treatment and adverse reactions. Low toxicity increases the
tendency to support the use of erlotinib in pretreated NSCLC patients.

References